

The screenshot shows the top navigation bar with the ASHP logo on the left and links for HOME, BROWSE, SUBJECT RESOURCES, AJHP, DRUG INFORMATION, PROFESSIONAL DEVELOPMENT, and a search icon. On the right side of the navigation bar are links for Sign in and Sign up. Below the navigation bar is a large heading: WELCOME TO ASHP PUBLICATIONS. Underneath is a featured article card with a photo of two pharmacists, the title "ASHP Taking Steps to Address Drug Manufacturing Quality and National Security Risks", a short summary, and a "READ MORE" link. Below the article card is a search bar with the placeholder text "Search for Books" and a magnifying glass icon, with "ADVANCED SEARCH" written below it.



SIGN IN / SIGN UP

Log in to an existing account or create a new account



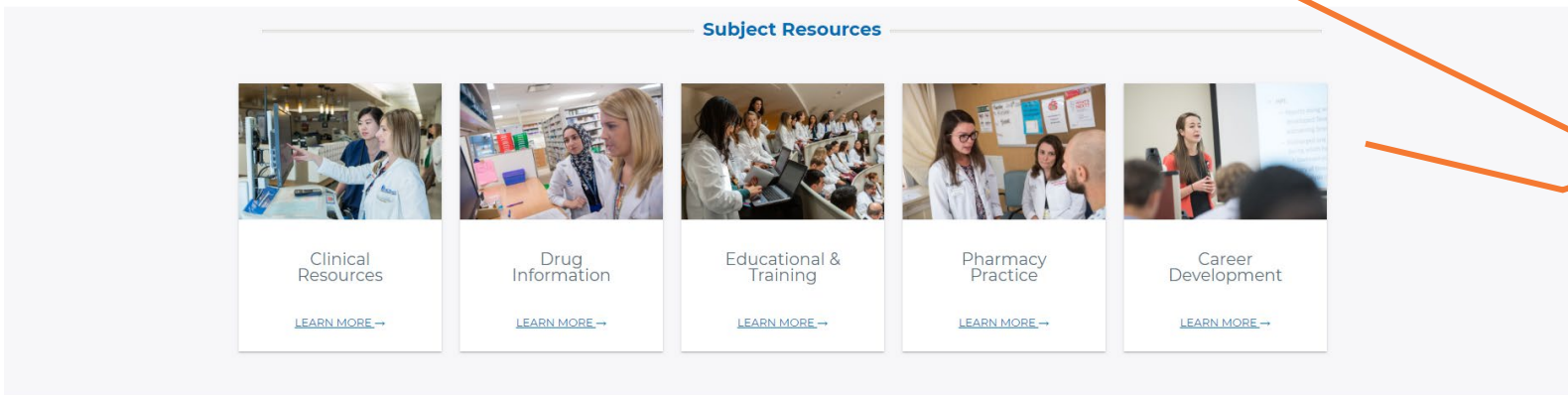
NAVIGATION

Easy access to popular ASHP sites (**AJHP**, **Drug Information**) via the navigation bar



SEARCH

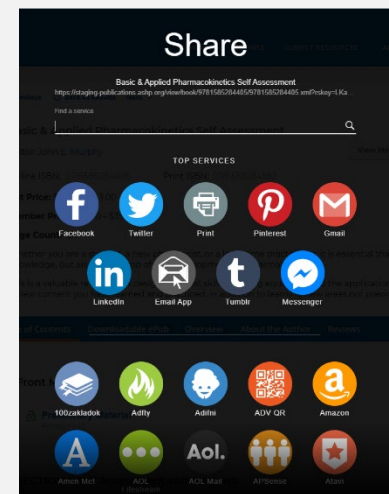
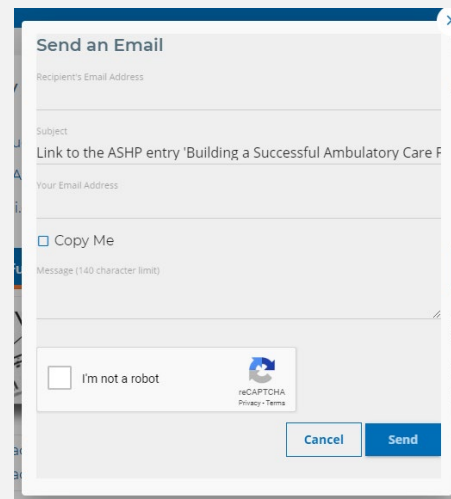
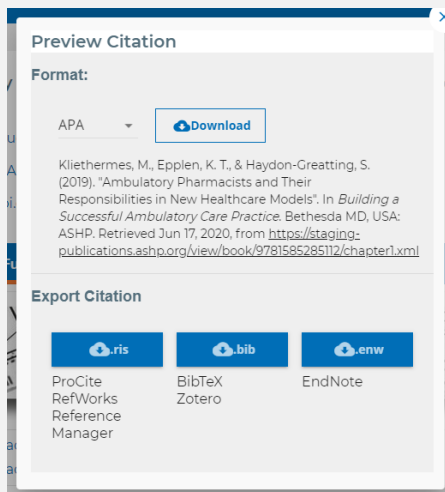
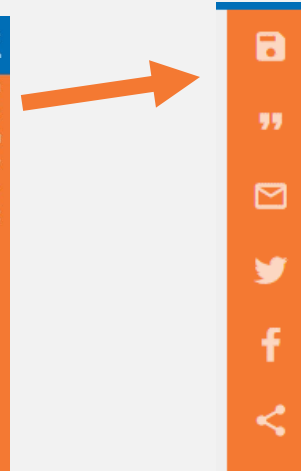
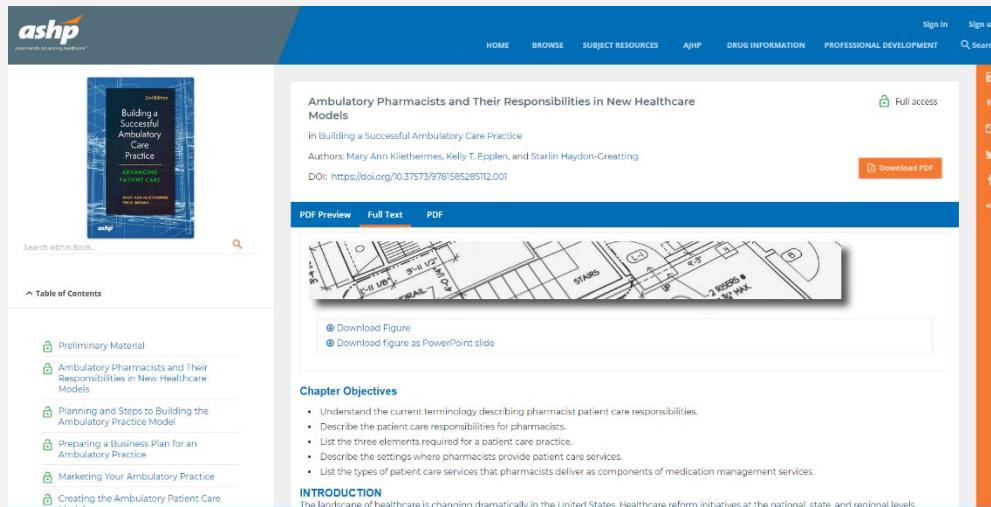
Quickly find a title using the search bar or browse publications by category



The screenshot shows the "Subject Resources" section with a heading and five category cards. Each card has a photo and a "LEARN MORE" link. The categories are: Clinical Resources, Drug Information, Educational & Training, Pharmacy Practice, and Career Development.

Navigation and Sharing

The navigation toolbar makes it easy to save, cite, or share content with others via email or on social media.




Explore More About The Title

Each publication overview page offers additional information about the title, including a complete overview, full table of contents, about the author, and reviews (when applicable).

The screenshot displays the ASHP Publications website interface. At the top, a blue navigation bar contains links for HOME, BROWSE, SUBJECT RESOURCES, AJHP, DRUG INFORMATION, and PROFESSIONAL DEVELOPMENT, along with a search icon. Below this, a white navigation bar includes 'Previous', 'Back to Results', and 'Next' links. The main content area features the title 'Anticoagulation Therapy' and its subtitle 'A Clinical Practice Guide'. It lists the editors: William E. Dager, Michael P. Gulseth, and Edith A. Nutescu. The page also provides ISBNs (9781585284900 for online, 9781585284894 for print), list price (\$73.00 - \$79.00), member price (\$60.00 - \$63.00), and page count (682). A blue navigation bar is overlaid on the page, highlighting the 'Table of Contents' link. An orange arrow points from this link to the 'Table of Contents' section of the page content, which lists 'Front Matter' and 'PART I. Anticoagulation Medication Management', with the first chapter '1. Introduction to Anticoagulation Management' by the editors.

Annotate Full Text

Titles that are available in full text format have annotation capabilities. Simply, view the title on the Full Text tab, highlight the preferred text and click the Annotate button. Saved annotations are stored in My Annotations located in My Stuff (must be logged in to access).




Search within Book...

Table of Contents

- Preliminary Material
- Ambulatory Pharmacists and Their Responsibilities in New Healthcare Models
- Planning and Steps to Building the Ambulatory Practice Model
- Preparing a Business Plan for an Ambulatory Practice
- Marketing Your Ambulatory Practice
- Creating the Ambulatory Patient Care Model
- Optimal Use of Informational Technology
- Generating Revenue Through Healthcare Reimbursement
- Value and Quality for Ambulatory Pharmacist Patient Care Practice
- The Art of Pharmacist-Provided Patient Care

PDF Preview Full Text PDF



- Download Figure
- Download figure as PowerPoint slide

Chapter Objectives

- Discuss the rationale behind conducting a needs assessment.
- Explain methods for identifying and engaging stakeholders.
- Summarize techniques for effective integration into the healthcare team.
- Identify the resources necessary to support your service.
- Describe strategies to demonstrate the value of your service.
- Discuss considerations for anticipating and managing growth of your service.
- Define the processes of credentialing and privileging.

INTRODUCTION

The goal of this chapter is to assist you in collecting the evidence and resources needed to support a proposal for your new service and help you develop a successful, sustainable clinical practice. This process will require you to conduct a review of the goals and objectives of your institution to identify and address any unmet needs. The key to developing a successful ambulatory care pharmacy practice is to align your professional knowledge and skills with the needs of potential clients, including patients, other healthcare team members, administrators, and payers. Population characteristics of the community you serve can determine your patient's healthcare needs and goals, while providers and other team members can provide insight on opportunities for improving patient care. Administrators will help you identify organizational goals and measures that need the most improvement. Payers are looking to control costs while providing reliable, high-quality, evidence-based care and eliminating inappropriate or ineffective care.¹ To ensure your success, we suggest that you consult with these potential clients throughout the process of developing your service.

There are also four key attributes that you should consider during the process of developing your service. Your service should meet the following characteristics:

- Valuable
- Scalable